

Revitalizing the Waukesha fleet

Services Offerings

March 1st, 2017

Imagination at work

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CM&U introduction

CM&U - Conversions, Modifications and Upgrades

Conversion, Modification and Upgrade (CM&U)

- Solutions to sustain or improve the economic viability of your GE equipment throughout its operating life.
- Our retrofit solutions improve reliability, availability, maintainability, performance, durability, emissions, usability and/or flexibility of existing installations.

Our Mission

 Make our customers more successful by improving the economic viability of their installations in a changing environment







Offerings overview CM&U - Conversions, Modifications & Upgrades

GE offers a comprehensive portfolio of CM&Us for Waukesha* gas engines to increase your profitability



OUTPUT INCREASE



AVAILABILITY



CONTROLS UPGRADES



OPER.
FLEXIBILITY



EFFICIENCY INCREASE



LIFETIME & SERVICE INTERVAL EXTENSION



EMISSIONS REDUCTION



LOWER OPER. COSTS





VHP* SERIES 2 to 4 upgrade (GSI only)





Improve reliability and life with less oil consumption

2 levels to choose

LEVEL





LEVEL

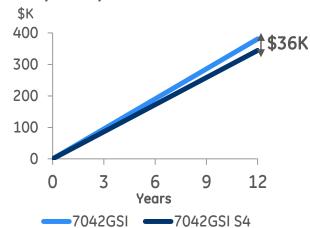
Power Cylinder
Add scuff
resistant pistons,
cylinder liners



- Further improved reliability under difficult operating conditions
- Extended service intervals
- Significantly lower oil consumption
- Improved sealing with new spark plug carrier (SPARC)

Increased lifetime by up to 60% with optimized cylinder head design

Parts, labor, and downtime costs

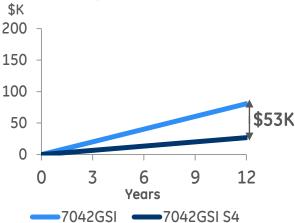


- Reduced parts cost and downtime.
- ~32,000 OPH on L7042GSI S4 vs ~20,000 OPH on existing L7042GSI

~\$36,000 parts, labor, and downtime savings over 2 Majors

~66% less oil consumed annually

Oil consumption costs



Assumptions

- Oil consumption savings w/ S4 Power Cyl.: ~0.0002 lb/bhp-hr
- Annual OPH: ~8400

Reduced oil consumption yields ~\$53,000 savings over 2 Majors

*Trademark of General Electric Company



VHP model conversions







Maximize output while matching reliability of new a new unit

Converts engine small and large bore VHP to current model configuration rich burn

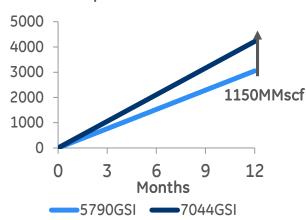


Typical scope

- Cylinder head
- Piston, ring and liner
- Turbocharger
- Carburetor modification (GL only)
- Intake manifold (GL only)
- Harness upgrade
- Breather
- ESM/AFR2 with emPact

Up to 38% higher gas flow for L5790GSI to L7044GSI

Gas compression annual flow



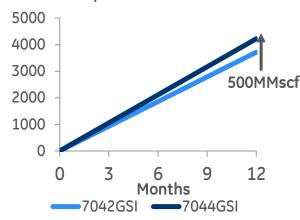
Assumptions

- Standardized compressor set (JGK 3-stage)
- Typ. Ps: 10psi, Pd: 1000 psi
- +465 BHP compared to L5790GSI
- Annual OPH: 8600

Compress & flow up to 38% more gas ~\$300,000/yr more revenue anually (in gathering)

Up to 14% higher gas flow for L7042GL to L7044GSI

Gas compression annual flow



Assumptions

- Standardized compressor set (JGK 3-stage)
- Typ. Ps: 10psi, Pd: 1000 psi
- +200 BHP output compared to L7042GL
- Annual OPH: 8600

Compress & flow up to 14% more gas ~\$130,000/yr more revenue anually (in gathering)



F3521 to F3524 model conversion







Maximize output while matching reliability of a new unit

Converts engine to F3524 ESM2 with emPact

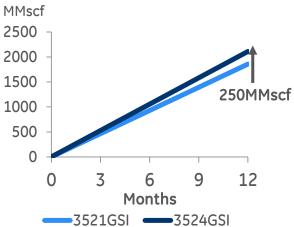


Typical scope

- Cylinder head
- Crankshaft
- Piston, ring and liner
- Turbocharger
- Harness upgrade
- ESM2

Up to 14% higher gas flow for F3521GSI to F3524GSI





Assumptions

- Standardized compressor set (JGH 3-stage)
- Typ. Ps: 10psi, Pd: 1000 psi
- +100 BHP compared to F3521GSI
- Annual OPH: 8600

Compress & flow up to 14% more gas \$65,000/yr more revenue anually (in gathering)



P9390 to P9394 model conversion







Maximize output while matching reliability of a new unit

Converts engine to P9394 with ESM AFR2 miller timing ...

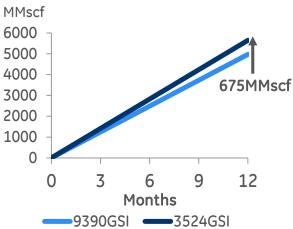


Typical scope

- Cylinder head
- Crankshaft
- Piston, ring and liner
- Turbocharger
- Harness upgrade
- Extender components
- Breather
- ESM/AFR2

Up to 14% higher gas flow for P9390GSI to P9394GSI





Assumptions

- Standardized compressor set (JGK 3-stage)
- Typ. Ps: 10psi, Pd: 1000 psi
- +270 BHP compared to P9390GSI
- Annual OPH: 8600

Compress & flow up to 14% more gas \$175,000/yr more revenue anually (in gathering)



VHP & VGF rich burn conversion

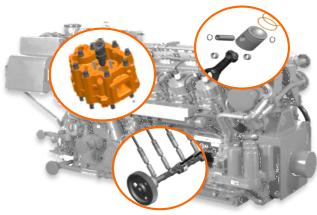






Take on the toughest fuels, reduce emissions and increase output

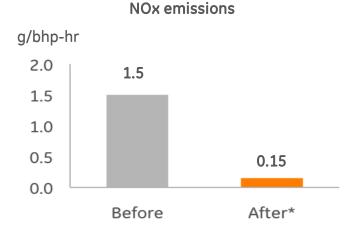
Converts engine from lean burn combustion (excess air to fuel ratio) to rich burn, especially suited for customers in gas compression or oil field power.



Typical scope

- Cylinder head
- Piston, ring and liner
- Turbocharger
- Carburetor modification
- Harness upgrade
- Intake manifold
- Wastegates

Wider fuel tolerance and reduced emissions



- Automatic adjustment maintains emissions at desired levels
- Increased operating limits up to 8,000 feet altitude with S4 turbocharger/wastegate
- Better ability to handle changes in ambient/fuel conditions.
- VHP conversion also includes benefits of the Series 2 to Series 4 conversion

90% lower NOx emissions*





AT to 275GL+ Conversion

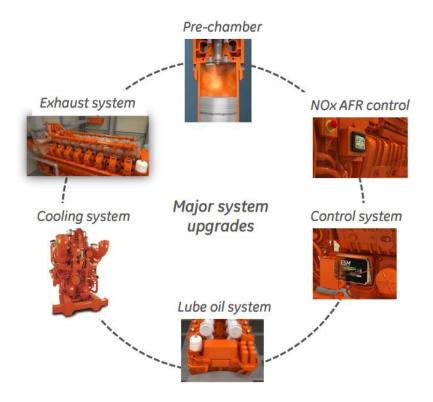






Increase power and reduce emissions with updated control

Converts an AT engine to a 275GL+ with enhanced engine control and reliability



AT / 275GL+ performance comparison

Performance		GL /16V	275 12V/	
Power (hp)	3375	4500	3625	4835
BSFC (BTU/hp-hr)	68	00	6539	6499
Nox (g/hp-hr)	0.	.7	0.	5
CO (g/hp-hr)	2.	.0	1.	6
NMHC (g/hp-hr)	1	.0	0.	8
Fuel flex.		600-230	0 BTU/sc	f

Additional option to increase power to 3750(12V) or 5000(16V) hp





VHP S2 to S4 upgrade ... SPARC system

Why:

Improved sealing and ease of install

Applies to:

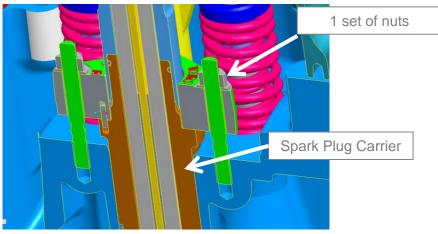
All Series Four engines Kit #G-962-1117

Benefits:

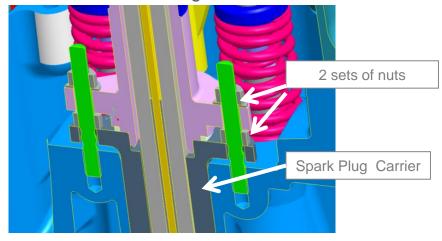
- Single nut maintains seal and simplifies install ... 50% of time
- Improved sealing mechanism minimizes coolant leakage
- Required torque marked on flange







Previous Design





VHP GL head upgrade kit

(4-valve)



LOWER OPER, COSTS



Robust design improvements from S4 rich burn VHP carried over to lean burn

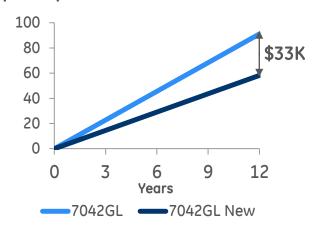
VHP GL cylinder kit components



- Design change scope: Valves, guides, rotators
- · Material and dimensions optimized to reduce wear
- Further improved reliability under difficult operating conditions
- Extended service intervals

Increased lifetime by up to 60% with optimized cylinder head design

Top-end parts, labor, and downtime costs (in \$K)



- Eliminates every third top end overhaul
- ~32.000 OPH on upgraded L7042GL compared 20,000 on previous overhaul kit

eliminating a top end through 48,000 hours
 ~36% savings in \$/hr lifecycle



VGF* Inline GL head upgrade



LOWER OPER, COSTS



INTERVAL EXTENSION

(4-valve)

Robust design improvements from VGF SE carried over to VGF

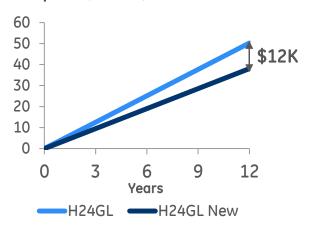
VGF GL inline cylinder head



- Design change scope: Valves, guides, rotators
- Material and dimensions optimized to reduce wear
- Further improved reliability under difficult operating conditions
- Extended service intervals

Increased lifetime by up to 50% with optimized cylinder head design

Top-end parts, labor, and downtime costs (in \$K)



- Up to 50% longer intervals between top-end overhauls
- ~24.000 OPH on F18GL and H24GL S4 vs ~16.000 OPH on existing VGF inlines

Eliminating a top end through 48,000 hours ~25% savings in \$/hr lifecycle



VHP* Advanced Breather

Reduces key component operating costs





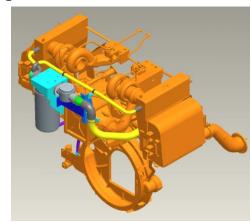
Advanced crankcase breather



- Redesigned breather system includes pre-separator, pressure regulator valve, separator, check valve, insulation, tubing, brackets
- High efficiency coalescing filter reduces oil fouling of catalyst
- Fewer oil leaks due to more consistent crankcase vacuum

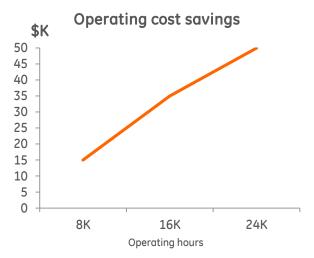
Maintains crankcase pressure through speed and load changes

Mounted on flywheel end of engine



- Engine safety improvement with efficient removal of exhaust gases
- Prevents coking of intake valve seats, turbocharger and fouling of catalyst

Oil integrity increases availability and reduces operating costs



Assumptions

- Increase in catalyst, head and turbocharger life
- Availability increase with downtime avoidance

Up to \$50K revenue potential with availability increase

^{*}Trademark of General Electric Company



Wiring harness improvements



Wires supported and bundled in tray to prevent wear



Shielded from engine heat

Harness improvements

- 1 Redesigned wire ways to prevent wire chafing and easier construction.
- 2 More modular design to allow sections of harnesses to be replaced
 - Reduced operating cost
 - Easy to maintain
- 3 Harness routing improvement to limit heat exposure.



Wiring Harness Upgrade Detail

Customer Issue	Resolution
Nuts on wireway ground studs are found loose	Remove the ground studs on the wireways
Wires can be pinched between metal parts or chafe inside wireway.	Fewer metal surfaces in wireway; 1 main bundle of wires allowing the bundle to be secured tightly.
Loose wireway screws get dropped and lost	Captive screw flush with the cover
Loose connectors inside wireway	Connectors inside of wireway replaced by ultrasonic splices
Customer interface jumper harness plastic bulkhead connector breaks.	Engine bulkhead connector changed to metal connector
Exhaust sensor harness reliability; become brittle and crack	Utilized heat shield with new breather; harness to sensors mounted on the cool side of the intercooler instead of the hot side
Coil connector vibrates apart and index cylinder breaks	Use mutli-conductor cable and integrated cable; connector at the wireway upgraded
Wires wear in plastic conduit due to vibration	Multi conductor cables are being used
Difficult to mate connectors	Mating connectors made of the same material.
Wireway openings allow rodents and snakes to enter and cause damage.	New wireway design reduces the openings



New Power Distribution Box

- CSA type 4 sealing
- LED circuit indicators
- Internal fault LED
- Remote PDB fault indicator
- Reset switch
- Noise suppression









AFR2 Upgrade for 5794/7042/7044GSIs

The Next Generation of Rich Burn Air-Fuel Ratio Control

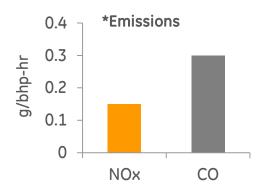
More than just improved airfuel ratio control.



Typical scope

- Full authority fuel valve
- Operator HMI
- AFR2 engine control module
- New pre-cat O2 sensors
- Harness improvements
- Power distribution box
- Carb cone
- Differential pressure wastegates

Long term emissions performance with little-to-no tuning



- Maintains emissions levels across load, speed and fuel swings with no operator intervention
 - Speed: 900-1200 rpm
 - Load: 75 100%
 - Fuel: 58 98 WKI (900 – 1200 btu/ft3)
- Save money on reduced technician support and emissions testing time

*w/ 3-way catalyst

Package panel mounted HMI with operator inputs

Operator interface via HMI



- · Six step setup process for engine
- No laptop needed for AFR adjustments
- Up to 5-7 days of data logging with flash drive port
- · Displays most engine parameters
- Catalyst health sensor monitoring (if equipped with **emPact)

**Trademark of General Electric Company



VHP AFRII with emPact ... fuel systems upgrade

Righ & left bank



Fuel system improvements

- Provides quicker response when position change required
- Installed between regulator and carburetor
- New carb cone for wide fuel tolerance w/o adjustment
- Minimizes "travel" delays
- Replaces stepper motors, improving access to oil pan doors



ESM AFR1 to AFR2 comparison AFR1 AFR2



AVAILABILITY LOWER OPER. COSTS

1 Piece harness	Wireway harness, modular harness leads, industrial connectors	AVAILABILITY LOWER OPER. COSTS
Stepper motor	Replaced by fuel control valve	OPER. FLEXIBILITY AVAILABILITY LOWER OPER. COSTS
Narrow band O2 sensors	New wideband O2 sensor	EMISSIONS REDUCTION LONGER LIFE LOWER OPER. COSTS
Lambda control	Voltage Control	AFR adjustments are more intuitive
ESM-D panel	AFR2 HMI	HMI logs data with jump drive. Setup instructions in HMI are simple and fast.
Old-style wastegate	Differential pressure wastegate	EMISSIONS REDUCTION AVAILABILITY
PDB/ IPMD	Design improvements	



ESM AFR1 to AFR2 comparison

AFR2

VI I/T	ALIVE	Deficit
1 Piece harness	Wireway harness, modular harness leads, industrial connectors	More reliable and easier to fix
Stepper motor	Replaced by fuel control valve	Wider fuel range, more reliable
Narrow band O2 sensors	New wideband O2 sensor	Better control, better life (2x longer)
Lambda control	Voltage Control	AFR adjustments (if req'd) are more intuitive
ESM-D panel	AFR2 HMI	HMI logs with jump drive. Setup instructions in HMI are simple and fast.
Boost-Limiting Wastegate	Differential pressure wastegate	Eliminates onsite adjustments, stable AFR control
PDB/ IPMD	Design improvements	More reliable / easier to troubleshoot



AFR1

Renefit

Upgraded sensor package

O₂ sensor improvements

- Pre-catalyst, wideband, on engine, one per bank
- Wideband allows ability to run nearly any set point stably for steadier emissions with varying fuel quality
- 4000 hour life is 2x that of previous O2 sensor
- Single post-cat sensor (emPact only) optimized for gaseous fuel

Ambient temperature, humidity and barometric pressure sensor

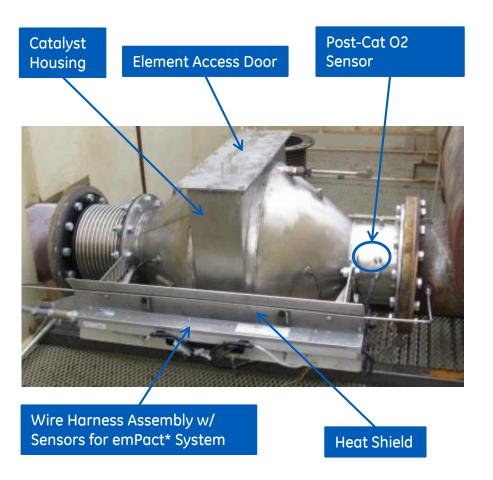
Mounted in air-cleaner housing to monitor changes in ambient conditions





emPact Emissions Solution

Unmatched performance, life, and serviceability



- Sized for 0.15 g NOx / 0.3 g CO
- Includes 2 premium catalyst elements
- Post-Cat O2 sensor designed for natural gas, maintains optimal catalyst control with fuel and ambient swings
- Stainless steel housing provides resistance against corrosion and warping
- Separate catalyst and silencer allows for more accurate sample & faster response
- Catalyst health monitoring with pre and post temperature/pressure sensors
- Access door "overhangs" for maximum sealing, captured nuts for serviceability
- Includes inlet flex connect and emission sampling port



ESM2 Upgrade for Series Four GSI*

Waukesha's next generation controls system

What's New?

- Return to single, centralized ECU
- Integrated main bearing & exhaust temperatures + crankcase pressure
- Modular / serviceable harness package
- Integrated remote monitoring
- Optimized spark timing map for hot fuels
- HMI industrial PC interface
- New power distribution box
- Multiple user access levels





- No laptop required
- Lower package control cost
- Better engine protection
- Reduced downtime through improved
 E Help + continuous data logging

- More powerful and flexible platform for future technology updates
- Smaller package design with less boxes on engine allows easier engine service

*Excludes draw thru engines and 9394GSI



GE Industrial Finance Offerings

Solutions designed to keep your business running efficiently.

Provide capital for your existing packages through:

- Loans
- Sale-leasebacks

To allow you to invest in:

- Overhauls
- Emissions/Controls upgrades
- Model Conversions
- New Units

Contact:

Bryan Nusky IFS Waukesha Sales Leader 1-502-452-1192, ext. 6 bryan.nusky@ge.com



Equipment stays online while capital is freed up to invest in your business.



Genuine remanufactured parts

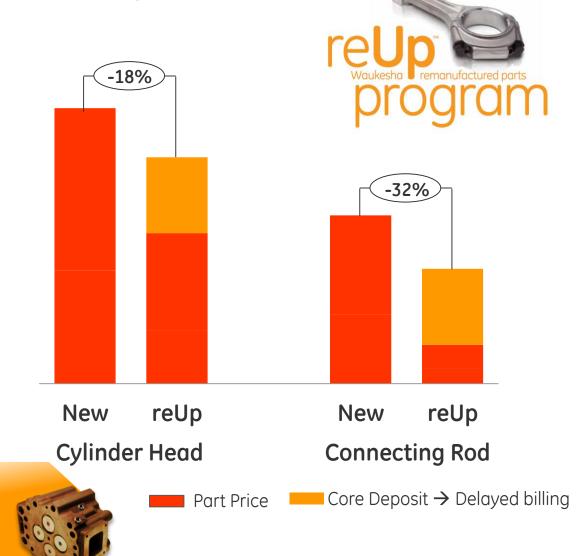
OEM remanufactured parts are...

...designed for high **reliability** and performance

...brought back to original and latest specifications

...produced by efficient salvage technologies enabling **competitive pricing**

...given the **same warranty** as new parts





reUp remanufactured parts







Product portfolio today

		VHP		V(3F	AT/275
	GSI	GL	LT	GL	GSI	GL
Cylinder heads	/	/		/	/	/
Connecting rods		/				
Lube oil pump	/	/	/			
Jacket water pump	/	/	/			
Turbochargers	/	/				





Product portfolio tomorrow

- Crankshafts
- Camshafts
- Crankcases
- Aux Water Pumps
- Rocker Assemblies
- Wastegates
- Actuators



Core management program

Streamline recip program with consistent core returns

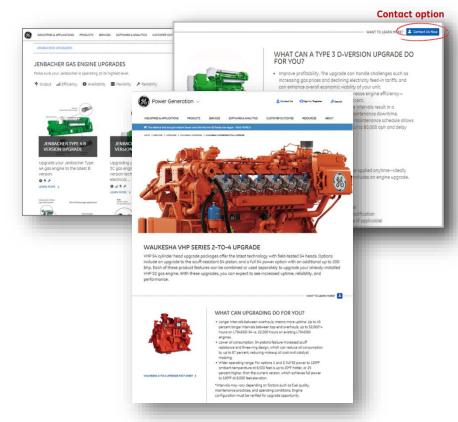
- 6-month consistent return policy
- Scrapping guidelines for specific countries w/ logistical challenges



Product Information sources







NEW! <u>GE Power</u> website incl. product info on key CM&Us



WK- CM&U Product catalog

<u>D.Mark.Harris@ge.com</u> <u>Nick.Klosinski@ge.com</u> <u>Jason.Padilla@ge.com</u> <u>Ryan.Rudnitzki@ge.com</u>

Sales:

<u>Paul.Beck@ge.com</u> <u>Timothy.Peters@ge.com</u> <u>Sean.Piccone@ge.com</u>



VHP*	VGF	275GL/ATGL
F2895G	<u>F18GL</u>	12V-AT27GL
F2895GL	H24GL	<u>16V-AT27GL</u>
F2895GSI		
<u>F3521G</u>		
F3521GL		
<u>F3521GSI</u>		
F3514/3524GSI		
<u>L5790G</u>		
<u>L5790GL</u>		
<u>L5790GSI</u>		
<u>L5794LT</u>		
<u>L5794GSI</u>		
<u>L7042G</u>		
<u>L7042GL</u>		
<u>L7042GSI</u>		
<u>L7044GSI</u>		

Fact Sheets/Brochures

You will need to be logged into the portal for the following links to work.

Upgrade your Waukesha VHP S2 engine with S4 technology

Advanced Crankcase Breather Upgrade for Waukesha VHP gas engines

ESM engine system manager control upgrade for Waukesha engines

Waukesha Series 2 VHP gas engines lean-burn upgrade

VHP AFR2 Air-fuel ratio control for Waukesha rich-burn gas engines

GE's Waukesha emPact Emission Control System Upgrade

VGF Lean-Burn Cylinder Head Upgrade



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Model ship dates and product scope are approximate. The actual CM&U scope and quotation will depend on engine serial number and current configuration of the engine being converted. Contact GE Waukesha sales manager for more information.

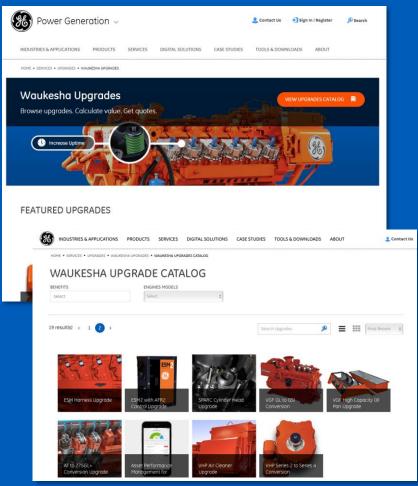
^{*} Trademark of General Electric Company



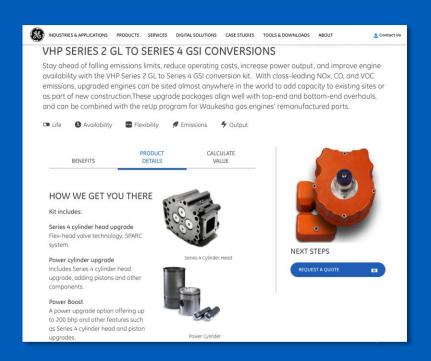
P9390GL

P9390GSI

Waukesha Service Upgrades Website







Offers quick access to:

- Information on relevant engine upgrades
- Interactive value calculators (where applic.)
- Ability to request formal quotes (through CP)



Waukesha CM&U opportunity progression

Step 1
Identify
opportunity by
model

Step 2
CM&U
applicability

Step 3
CM&U Quote

Step 4
CM&U BOM

Step 5
Order fulfillment

- 1 Obtain serial numbers to determine original BOM
- 2 Map CM&U offerings applicable to CM&U opportunities
- Finalize pricing and lead time based on CM&U scope
- Order entry with in iStore or direct to Oracle
- Complexity of the scope will impact delivery timeline



